

## GET TO KNOW

# Lenovo Health

## BY THE NUMBERS

Lenovo Health is a visionary voice and proactive health IT partner that brings a foundation of security, compatibility, mobility, and reliability to the industry. Our focus lies in simplistic, seamless solutions that help you get ahead in an ever-changing health IT landscape.

Read on to see how **Lenovo Health** has helped providers achieve better patient and outcomes with wrist-to-cloud solutions that address the challenges of today's healthcare environment and meet the goals of tomorrow's care.

### Committed to Healthcare



**GLOBAL \$46B**

**FORTUNE'S TOP 10 MOST ADMIRED COMPANIES (2015)**

Customers in **160+ COUNTRIES**



More than a decade serving the healthcare community

**SERVES 1,300+**



healthcare organizations across North America



Healthcare customers include major health systems, hospitals, academic medical centers, acute care facilities, ambulatory care clinics, physician practices, and long-term care communities



**Wrist-to-cloud portfolio featuring solutions that span:**

- Mobility
- Security
- Cloud
- Virtual Care
- Analytics (TBR Q1 2015)



**Dedicated healthcare sales force**



**Maintains strategic alliances with top healthcare GPOs**

### Industry-Recognized Technology Innovator

GARTNER **TOP 25** IN SUPPLY CHAIN 2015 FOR EFFICIENCY AND SPEED OF TECHNOLOGY

**#1** worldwide PC manufacturer (IDC)

**#1** in reliability for lowest downtime of any x86 servers (ITIC Global Server Hardware Reliability Report, 2015-16)

**TOP 50** Most Innovative Companies (Boston Consulting Group, 2015)

**TOP X86** Customer Satisfaction Score (TBR, 8/15)

**#1** in performance on x86 servers

**#1** ranking in TBR Report across 22 service, product, and sales categories for 2 consecutive years

### Powerful Portfolio of Partners

**Partnerships with top distributors**



Compatible with standards of the top EHR software innovators



**Alliances with leading accessory manufacturers**



**HIPAA-COMPLIANT SOLUTIONS** (X86, THINK, IDEA SOLUTIONS)



Platinum Corporate Member of HIMSS

Strong distribution channel through partners

**Collaborations with world-class technology ISVs and visionaries**

**RELATIONSHIPS WITH TOP SYSTEM INTEGRATORS**

# Lenovo Health

As your healthcare IT partner, Lenovo powers the delivery of care transformation. Our solutions enable you to coordinate and customize care virtually anywhere. For more information and to learn how we can help you:

Lenovo.com/Health | Follow us on Twitter @lenovohealth